



Welcome to the February 2016 alert from ESS BIZTOOLS and ESS BIZGRANTS.

This alert contains comments on the following:

- A. ESS BASIP**
- B. The Global Business Camp**
- C. Receivers win \$50M Court Case over PPSA**
- D. ESS Small Business**
- E. Free Webinars for Members**
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A. ESS BASIP

The Business Advisory Services Introduction Training Package in the new format, including a video for each module, is progressively being uploaded to the website.

The first 4 modules are operational, including:

- Introduction to Business Advisory Services
- Getting Organised for Business Advisory Services
- Team Training for Business Advisory Services
- Leadership Strategies for Business Advisory Services

We anticipate that the remaining modules will be uploaded to the website by the end of February.

The new product modules will then be progressively uploaded, including the training videos for each of the product modules, from 8th March 2016 onwards. We anticipate that we will complete the uploading process by the end of April.

A reminder that Gold and Silver members have full access to the ESS BASIP packages.

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We're conducting webinars to get our members familiarised with the Business Advisory Services Introduction Training modules. The webinar programme is as follows:

- Part 1 – Modules 1 to 4 – Tuesday 16th February 2016 – [click here to view the recording](#)
- [Part 2 – Modules 5 to 7 – Monday 7th March 2016 at 11am AEST \(12pm AEDT/9am AWST/11.30am ACDT\)](#)
- [Part 3 – Modules 8 to 11 – Wednesday 23rd March 2016 – 11am AEST AEST \(12pm AEDT/9am AWST/11.30am ACDT\)](#)

If you have any questions on any aspect of the ESS BASIP packages, please don't hesitate to contact us.

B. The Global Business Camp

The Global Business Camp is being held on 14th to 16th March 2016 at the Gold Coast.

A reminder that we've negotiated a special VIP rate of **\$2,200 (including GST) per person**, normally at \$2,970 (including GST) per person, to members of ESS BIZTOOLS and their clients. This special offer is available until **Thursday 10th March 2016**.

To take advantage of this special offer, [click here](#) (download the document and open with Adobe to be able to fill in the form) to complete the registration form and send to peter@essbiztools.com.au.

[Click here](#) to view the camp's programme.

For more information relative to Global Business Camp, [click here](#)

If you have any questions relative to Global Business Camp, please contact us.

If you have any clients who wish to attend and none of your accounting team are available, Peter Towers is quite happy to act as the facilitator for your clients so that they have an accountant in their midst at the camp. If you wish to do this, please send us the details of your clients who wish to attend and Peter will look out for them at the camp.

C. Receivers win \$50M Court Case over PPSA

The insolvency profession has had a major win. In fact, the largest since the PPSA commenced in Australia.

On the 11th February 2016, the NSW Supreme Court ruled in favour of the receiver of Forge Group Power. The dispute was over \$50M worth of assets, primarily turbines.

This case really does highlight the high urgency in undertaking a PPSA due diligence review for your clients.

A reminder that, in the Business Advisory Services products, you have access to a detailed PPSR Due Diligence System, to assist you to undertake reviews of your client's affairs, particularly relating to assets being placed on other person's properties.

The other big problem with the PPSR at present is the number and value of liquidator's preferential payment claims that are being issued. A reminder that your clients can substantially improve their position by registering customers on the PPSR.

In the March edition of Business Plus+ newsletter, we will prepare an article on the PPSR referring to Forge Group case.

If you wish to read the court's judgement, [click here](#).

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D. ESS Small Business

The ESS Small Business' website has been launched. You can access the website at www.esssmallbusiness.com.au.

ESS Small Business – Webinars

A reminder that the previous webinars on ESS Small Business are available for viewing. For a list of our previous webinars and to watch them, [click here](#).

We will also be presenting the following webinars, free of charge. Please advise your team and any clients whom you think might be interested.

A Simple Recipe for SMEs to Effectively Use Online Tuesday 23rd February 2016 – 1pm AEST (2pm AEDT)

Guest Presenter – David Twigg – Managing Director of Online Marketing Consultants

Most businesses will benefit from having an online presence. However, there are many ways to utilise the internet and selecting the approach that is suitable for your business might seem complex and overwhelming.

As the "digital world" continues to grow at an exponential rate and is becoming more complex, it's important to find the right approach that will provide the desired results.

This webinar will show you simple ways to utilise the internet which will provide your business with the necessary exposure and, in turn, generate more customers and sales that will help your business grow.

[Click here](#) to register to attend this webinar.

E. Free Webinars for Members

The free members' webinar programme for February/March 2016 is as follows:

ESS BIZTOOLS – Business Advisory Services Training Package

- [Part 2 – Monday 7th March 2016 - 11am AEST \(12pm AEDT\)](#)
- [Part 3 – Wednesday 23rd March 2016 - 11am AEST \(12pm AEDT\)](#)

ESS BIZGRANTS – Grants Update

- [Monday 22nd February 2016 - 11am AEST \(12pm AEDT/9am AWST/11.30am ACDT\)](#)
- [Tuesday 8th March 2016 - 1pm AEST \(2pm AEDT/11am AWST/1.30pm ACDT\)](#)

F. Free Webinars for New Members

We look forward to welcoming new members and any current members who want to have a refresher or have new staff who could benefit by attending a new members' webinar, FREE of charge. These are held monthly for ESS BIZTOOLS and ESS BIZGRANTS.

Details of the new members' webinar programme for March 2016 is as follows:

ESS BIZTOOLS- Preparing to Offer Business Advisory Services

- [Wednesday 9th March 2016 - \(12pm AEDT/9am AWST/11.30am ACDT\)](#)

ESS BIZGRANTS – How to Use ESS BIZGRANTS

- [Tuesday 22nd March 2016 - 1pm AEST \(2pm AEDT/11am AWST/1.30pm ACDT\)](#)

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G. Conclusion

Thank you for your support of ESS BIZTOOLS and ESS BIZGRANTS.

If you have any suggestions on content or material to be incorporated within any of the products of ESS BIZTOOLS or ESS BIZGRANTS, please don't hesitate to contact us.

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